



**Britt NEWELL**

Competition Advocate, Head of Office of Industry Relations and Competition Advocacy  
Avocate de la concurrence, chef du Bureau "relations avec les industriels et promotion de la concurrence"

## NATO UNCLASSIFIED

Capellen, 18 March 2024

**SUBJECT: 3<sup>rd</sup> NSPA Commercial Transportation Industry Day**

*Dear Ladies and Gentlemen,*

Building on the success of the previous Transport Conferences / Industry Days held in July 2022 and June 2023, I am pleased to announce that NSPA is organising a 3rd Commercial Transportation Industry Day to take place on **4 June 2024** at the **NSPA premises in Capellen, Luxembourg**.

NATO has raised its readiness as a result of the war in Ukraine and reinforced its force posture in the east. Access to transportation assets is key to deploy, reinforce and sustain large multinational forces and Allies need more and more to plan collectively and collaborate for the use of commercial transportation capabilities.

In view of these new challenges and the resulting NATO logistics policy, the NSPA encourages multinational cooperation in the transport sector, in conjunction with industry. The Commercial Transportation Industry Day will bring together Movement Experts from NATO, Allies, Partners Nations and Industry. At this occasion, concrete examples will be presented that can serve as models for Industry or for nations to apply directly.

An aim of this event is to provide information on transportation business opportunities with NSPA and to identify commercial transportation service providers in order for us to adapt the existing NSPA Transportation System (NTS) to the new challenges and to address capability shortfalls. It will also be an opportunity to support the registration of additional companies in the NSPA source file.

These insightful talks will be complemented by interactive committee sessions, providing an arena for constructive dialogue and collaborative problem solving during which we aim to discuss the future structure of the NTS.

We aim to host companies capable of handling door-to-door multimodal transport of various kinds within and between NATO Allies.

The NSPA event will follow the United States of America National Defence Transportation Association (NDTA) workshop scheduled on Monday 3 June at the Parc Hotel Alvisse in Luxembourg. Please find more details here: <https://www.ndtahq.com/committees-councils/europe-africa-regional-committees/>.

Both NSPA / NDTA events offer an invaluable platform for fostering deeper relationships and enhancing collective understanding of the intricate challenges and opportunities inherent to operating across the dynamic landscapes of worldwide transport. By engaging in discussions, sharing insights, and proposing ideas, we can pave the way for future collaborations that hold immense potential.

The tentative agenda at Annex 1 provides an overview of the event. There will be presentations by NSPA and Military Commands and opportunity to participate in **workshops / B2B business meetings between Commercial Transport Companies and NSPA Subject Matter Experts** (15 mins each) with access to **NSPA Source File registration**.

Please communicate your interest to participate by email to [industry.info@nspa.nato.int](mailto:industry.info@nspa.nato.int) **no later than 15 April 2024**, together with the key details of your company as required by Annex 2.

The final agenda and administrative details will be released shortly thereafter to interested company within the targeted industry.

I look forward to your participation in what promises to be an exceptional event.

Sincerely,

**Britt  
Newell** Digitally signed  
by Britt Newell  
Date: 2024.03.18  
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Britt NEWELL  
Competition Advocate

## **Annex 1: Tentative Agenda**

08h00 – 08h55	In processing / Welcome Coffee
09h00 - 09h05	Administrative Remarks
09h05 – 09h25	NSPA General Manager Welcome Remarks
09h25 – 10h30	Briefing on NSPA Transportation Activities and Opportunities / Overview of NSPA transportation contracts
10h30 – 10h40	Group photo
10h40 – 11h00	Coffee Break
11h00 – 11h20	NSPA Procurement Division / Briefing on How to do business with NSPA
11h20 – 11h50	Feedback NDTA event
11h50 – 13h00	Transportation Operations Challenges provided by Military Commands
13h00 - 13h45	Lunch Break
13h45 - 16h45	B2B meetings / workshops between NSPA & Transportation companies
16h45 - 17h00	Wrap up & Closing Remarks
Parallel program	
09h30 - 16h30	Registration in the NSPA Source File